



## Course Agenda

*Subject to Change*

### Thursday - September 11, 2025

4:00 PM - 7:30 PM	<b>VALUE BASED CARE PRE-COURSE</b> <i>(included with full Course registration or can be attended separately )</i>
4:00 PM - 4:56 PM	<b>What is VBC and Why Should Orthopedic Surgeons Care?</b> <ul style="list-style-type: none"> <li>* State of US Healthcare</li> <li>* Myths of VBC</li> <li>* What Can We Learn from Claims Data?</li> <li>* Discussion with Q&amp;A</li> </ul>
4:56 PM - 5:11 PM	<b>Break</b>
5:11 PM - 5:52 PM	<b>Components for Success</b> <ul style="list-style-type: none"> <li>* It's More Than Just "Clearance"</li> <li>* How Do ASCs Fit Into An Episode?</li> <li>* Digital Patient Engagement</li> <li>* Discussion with Q&amp;A</li> </ul>
5:52 PM - 6:12 PM	<b>Break</b>
6:12 PM - 7:30 PM	<b>The Future Is NOW</b> <ul style="list-style-type: none"> <li>* The Journey to Full MSK Risk</li> <li>* The Digital Front Door</li> <li>* The Payor Point of View</li> <li>* Where Is It Working?</li> <li>* Discussion with Q&amp;A</li> </ul>

### Friday - September 12, 2025

6:00 AM - 7:00 AM	<b>Breakfast &amp; Registration</b>
7:00 AM - 8:10 AM	<b>Live Surgery in the ASC</b> <ul style="list-style-type: none"> <li>* Cementless Total Knee Replacement with "Old School" Manual Instrumentation</li> </ul>
8:10 AM - 9:06 AM	<b>Ambulatory Surgery Centers 101: The Fundamentals Every Surgeon Should Know</b> <ul style="list-style-type: none"> <li>* How are ASCs Different From Other Care Settings and What Are the Regulatory Restrictions for MDs</li> <li>* What ASC Ownership Options Are Available?</li> <li>* I Want to Start an ASC: De Novo Build or Renovate an Existing Building?</li> <li>* Valuing Your ASC: How to Define Your ASCs Buy-In to Attract and Retain Young, Broke Talent</li> <li>* Discussion with Q&amp;A</li> </ul>
9:06 AM - 9:56 AM	<b>Business of the ASC: Clinical</b> <ul style="list-style-type: none"> <li>* Evaluating your ASC's Quarterly Statement: Ensuring You Remain Financially Stable</li> <li>* Payor Contracting for ASCs: Negotiating Contracts with Insurance Before and After You Begin Seeing Patients</li> <li>* What is the 'Margin' on This Case? Understanding Why the ASC Requires a Lean Process to Stay Afloat</li> <li>* Addressing "Dead Weight Physicians": How to Prevent Reaching That Point and What Legal Actions You Can Take</li> <li>* Discussion with Q&amp;A</li> </ul>
9:56 AM - 10:26 AM	<b>AM Break with Exhibitors</b>
10:26 AM - 11:26 AM	<b>Live Surgery in the ASC</b> <ul style="list-style-type: none"> <li>* Total Knee Replacement Using ASC-Appropriate Enabling Technology</li> </ul>
11:26 AM - 12:26 AM	<b>Practice Economics: Beyond Direct Patient Care - Ancillaries That Increase Revenue</b> <ul style="list-style-type: none"> <li>* What Are Ancillaries: Understanding the Upstream &amp; Downstream Revenues That Get You Paid</li> <li>* Generating (Appropriate) Revenue From Nonsurgical Patients</li> <li>* Optimizing PT and DEM Throughput and Revenue</li> <li>* MRI and Other Non-Traditional Ancillary Opportunities for Hip &amp; Knee Surgeons</li> </ul>

	<ul style="list-style-type: none"> <li>* Understanding Real Estate, Its Valuation, and How to Leverage it for Your Practice</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>12:06 PM - 1:06 PM</b>	<b>Industry-Sponsored Lunch Symposium</b>
<b>1:06 PM - 1:58 PM</b>	<b>Efficiency In Your Practice: Optimizing Patient Encounters</b> <ul style="list-style-type: none"> <li>* Utilization of Modern Technology and Staffing to Enhance Patient Throughput and Experience</li> <li>* Remote Therapeutic Monitoring and Technology Applications: How Profitable Can It Really Be?</li> <li>* Utility and Necessity of Patient Engagement Tools in the Outpatient Setting</li> <li>* How to Optimize Your Workflow in an ASC Model: The Best Way to Structure a Typical Week</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>1:58 PM - 2:43 PM</b>	<b>The Nuts &amp; Bolts: Considerations for ASC Design and Construction</b> <ul style="list-style-type: none"> <li>* ASC Considerations and Space Planning for Total Joint and Higher Acuity Cases</li> <li>* Facility, Architectural, Structural, and Geographic Considerations to Optimize Your ASCs Success</li> <li>* From the Implant Manufacturer to the Operating Room: Supply Chain Considerations for a Busy Arthroplasty Practice</li> <li>* Insuring Against Catastrophe: What You Need to Know About Asset Protection for Your ASC</li> <li>* How To Establish a Joint Venture ASC and Management Agreement with a Hospital Partner</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>2:43 PM - 3:13 PM</b>	<b>PM Break with Exhibitors</b>
<b>3:13 PM - 3:53 PM</b>	<b>Partnering with Industry on Your ASC Adventure: What You Need to Know</b> <ul style="list-style-type: none"> <li>* How to Collaborate in Marketing Within the Guidelines</li> <li>* Value-Added Opportunites from Industry Beyond Implant Pricing</li> <li>* How to Leverage Social Media to Expand Your Practice</li> <li>* Achieving Efficiency Through Cost Savings While Maintaining Quality and Ensuring Access to Care</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>3:53 PM - 4:53 PM</b>	<b>You Don't Need an ASC to Perform Outpatient Hip &amp; Knee Arthroplasty: Hospital Perspective</b> <p>IOEN Faculty will discuss the unique challenges and obstacles in establishing an outpatient hip and knee replacement program in a hospital setting, and explore strategies to effectively address them.</p>
<b>4:53 PM - 6:23 PM</b>	<b>ASC / MOB Facility Tour</b> <ul style="list-style-type: none"> <li>* Around the World: Walking Tour of a Modern, State-of-the-Art ASC</li> <li>* Sterile Processing Department</li> <li>* Operating Room Set-Up and Design Rationale</li> <li>* Preoperative and Postoperative Recovery Space</li> <li>* Physical Therapy and Gait Lab</li> <li>* Data Analyst and Research Team</li> <li>* Office Space</li> </ul>

<b>Saturday - September 13, 2025</b>	
<b>7:00 AM - 8:00 AM</b>	<b>Breakfast</b>
<b>8:00 AM - 8:45 AM</b>	<b>Clinical Essentials for Outpatient Hip &amp; Knee Arthroplasty</b> <ul style="list-style-type: none"> <li>* Patient Selection and Optimization to Facilitate Outpatient TJA</li> <li>* How Can I Bill for all This Perioperative Work: PCM Coding Options and Definitions</li> <li>* Threats to Same Day Discharge and How to Mitigate Them</li> <li>* Outpatient Clinical Protocols: Current State in 2025</li> <li>* What Revisions Can Be Done in the ASC?</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>8:45 AM - 9:45 AM</b>	<b>Pre-Recorded Surgery - Live Robotic Mako TKA vs. UKA</b> <i>Sponsored by: <b>Stryker</b></i>
<b>9:45 AM - 10:15 AM</b>	<b>AM Break with Exhibitors</b>
<b>10:15 AM - 11:05 AM</b>	<b>Technologies for Success in the ASC</b> <ul style="list-style-type: none"> <li>* Keep It Simple: How To Assess ROI When Evaluating New Technologies</li> <li>* Technolgy and Processes That Minimize The Instrument and SPD Strain In Total Joint Arthroplasty ASCs</li> <li>* Leveraging Technology to Enhance Operating Efficiency in ASCs</li> <li>* Modernizing IT Infrastructure Can Yield ROI</li> <li>* Is There Value In Teaching our Future Surgeons in the ASC?</li> <li>* Discussion with Q&amp;A</li> </ul>
<b>11:05 AM - 11:45 AM</b>	<b>Patient-Reported Outcomes: Pay Attention Now or Pay For It Later</b> <ul style="list-style-type: none"> <li>* Mandatory CMS TEAM and PROM Collection: What the Arthroplasty Surgeon Must Know</li> <li>* Using Digital Patient Monitoring Applications to Automate Mandatory PROM Collection</li> </ul>

	<ul style="list-style-type: none"><li>* Leveragin PROs Data to Grow Your Practice</li><li>* Discussion with Q&amp;A</li></ul>
11:45 AM - 12:30 PM	<b>The Contemporary Hip &amp; Knee Practice: What Models are Desirable, and What Are Fellows &amp; Young Surgeons Looking For?</b> Panel discussion on recruiting surgeons as a team leader, determining what young and experienced surgeons are looking for, maintaining a happy workforce, and ultimately utilizing your team to shape the practice into one you love.
12:30 PM	Adjourn

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