



Course Agenda

Subject to Change

Thursday - September 11, 2025

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| 4:00 PM - 7:30 PM | VALUE BASED CARE PRE-COURSE <i>(included with full Course registration or can be attended separately)</i> |
| 4:00 PM - 4:50 PM | What is VBC and Why Should Orthopedic Surgeons Care? <ul style="list-style-type: none"> * State of US Healthcare * Myths of VBC * What Can We Learn from Claims Data? * Discussion with Q&A |
| 4:50 PM - 5:00 PM | Break |
| 5:00 PM - 5:50 PM | Components for Success <ul style="list-style-type: none"> * It's More Than Just "Clearance" * How Do ASCs Fit Into An Episode? * Digital Patient Engagement * Discussion with Q&A |
| 5:50 PM - 6:10 PM | Break |
| 6:10 PM - 7:30 PM | The Future Is NOW <ul style="list-style-type: none"> * The Journey to Full MSK Risk * The Digital Front Door * The Payor Point of View * Where Is It Working? * Discussion with Q&A |
| 7:30 PM - 8:30 PM | Networking Reception |

Friday - September 12, 2025

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| 6:00 AM - 7:00 AM | Breakfast & Registration |
| 7:00 AM - 8:10 AM | Surgical Demonstration <ul style="list-style-type: none"> * Cementless Total Knee Replacement with "Old School" Manual Instrumentation: Yes, It Can Still Be Done! |
| 8:10 AM - 9:06 AM | Ambulatory Surgery Centers 101: The Fundamentals Every Surgeon Should Know <ul style="list-style-type: none"> * How are ASCs Different From Other Care Settings and What Are the Regulatory Restrictions for MDs * What ASC Ownership Options Are Available? * I Want to Start an ASC: De Novo Build or Renovate an Existing Building? * Valuing Your ASC: How to Define Your ASCs Buy-In to Attract and Retain Young, Broke Talent * Discussion with Q&A |
| 9:06 AM - 9:56 AM | Business of the ASC: Clinical <ul style="list-style-type: none"> * Evaluating your ASC's Quarterly Statement: Ensuring You Remain Financially Stable * Payor Contracting for ASCs: Negotiating Contracts with Insurance Before and After You Begin Seeing Patients * What is the 'Margin' on This Case? Understanding Why the ASC Requires a Lean Process to Stay Afloat * Addressing "Dead Weight Physicians": How to Prevent Reaching That Point and What Legal Actions You Can Take * Discussion with Q&A |
| 9:56 AM - 10:26 AM | AM Break with Exhibitors |
| 10:26 AM - 11:26 AM | Surgical Demonstration <ul style="list-style-type: none"> * Total Knee Replacement Using ASC-Appropriate Enabling Technology |
| 11:26 AM - 12:26 PM | Practice Economics: Beyond Direct Patient Care - Ancillaries That Increase Revenue <ul style="list-style-type: none"> * What Are Ancillaries: Understanding the Upstream & Downstream Revenues That Get You Paid * Generating (Appropriate) Revenue From Nonsurgical Patients |

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| | <ul style="list-style-type: none"> * Optimizing PT and DEM Throughput and Revenue * MRI and Other Non-Traditional Ancillary Opportunities for Hip & Knee Surgeons * Understanding Real Estate, Its Valuation, and How to Leverage it for Your Practice * Discussion with Q&A |
| 12:26 PM - 1:26 PM | Industry-Sponsored Lunch Symposium Optimizing the Patient Journey Through Surgery <i>(Focus on PONV Prophylaxis and Postoperative Pain Management in ERAS)</i> Sponsored by: Heron Therapeutics |
| 1:26 PM - 2:18 PM | Efficiency In Your Practice: Optimizing Patient Encounters <ul style="list-style-type: none"> * Utilization of Modern Technology and Staffing to Enhance Patient Throughput and Experience * Remote Therapeutic Monitoring and Technology Applications: How Profitable Can It Really Be? * Utility and Necessity of Patient Engagement Tools in the Outpatient Setting * How to Optimize Your Workflow in an ASC Model: The Best Way to Structure a Typical Week * Discussion with Q&A |
| 2:18 PM - 3:03 PM | The Nuts & Bolts: Considerations for ASC Design and Construction <ul style="list-style-type: none"> * ASC Considerations and Space Planning for Total Joint and Higher Acuity Cases * Facility, Architectural, Structural, and Geographic Considerations to Optimize Your ASCs Success * From the Implant Manufacturer to the Operating Room: Supply Chain Considerations for a Busy Arthroplasty Practice * Insuring Against Catastrophe: What You Need to Know About Asset Protection for Your ASC * How To Establish a Joint Venture ASC and Management Agreement with a Hospital Partner * Discussion with Q&A |
| 3:03 PM - 3:33 PM | PM Break with Exhibitors |
| 3:33 PM - 4:13 PM | Partnering with Industry on Your ASC Adventure: What You Need to Know <ul style="list-style-type: none"> * How to Collaborate in Marketing Within the Guidelines * Value-Added Opportunites from Industry Beyond Implant Pricing * How to Leverage Social Media to Expand Your Practice * Achieving Efficiency Through Cost Savings While Maintaining Quality and Ensuring Access to Care * Discussion with Q&A |
| 4:13 PM - 5:13 PM | You Don't Need an ASC to Perform Outpatient Hip & Knee Arthroplasty: Hospital Perspective IOEN Faculty will discuss the unique challenges and obstacles in establishing an outpatient hip and knee replacement program in a hospital setting, and explore strategies to effectively address them. |
| 5:13 PM - 7:00 PM | ASC / MOB Facility Tour and Networking Reception (<i>Food & Bar will be provide d</i>) <ul style="list-style-type: none"> * Around the World: Walking Tour of a Modern, State-of-the-Art ASC * Sterile Processing Department * Operating Room Set-Up and Design Rationale * Preoperative and Postoperative Recovery Space * Physical Therapy and Gait Lab * Data Analyst and Research Team * Office Space |

| Saturday - September 13, 2025 | |
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| 7:00 AM - 8:00 AM | Breakfast |
| 8:00 AM - 8:45 AM | Clinical Essentials for Outpatient Hip & Knee Arthroplasty <ul style="list-style-type: none"> * Patient Selection and Optimization to Facilitate Outpatient TJA * How Can I Bill for all This Perioperative Work: PCM Coding Options and Definitions * Threats to Same Day Discharge and How to Mitigate Them * Outpatient Clinical Protocols: Current State in 2025 * What Revisions Can Be Done in the ASC? * Discussion with Q&A |
| 8:45 AM - 9:45 AM | Pre-Recorded Surgery - Robotic Arm Assisted TKA in Outpatient Setting <i>Sponsored by: Stryker</i> |
| 9:45 AM - 10:15 AM | AM Break with Exhibitors |
| 10:15 AM - 11:05 AM | Technologies for Success in the ASC <ul style="list-style-type: none"> * Keep It Simple: How To Assess ROI When Evaluating New Technologies * Technolgy and Processes That Minimize The Instrument and SPD Strain In Total Joint Arthroplasty ASCs * Leveraging Technology to Enhance Operating Efficiency in ASCs * Modernizing IT Infrastructure Can Yield ROI * Is There Value In Teaching our Future Surgeons in the ASC? * Discussion with Q&A |

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| 11:05 AM - 11:45 AM | Patient-Reported Outcomes: Pay Attention Now or Pay For It Later <ul style="list-style-type: none"> * Mandatory CMS TEAM and PROM Collection: What the Arthroplasty Surgeon Must Know * Using Digital Patient Monitoring Applications to Automate Mandatory PROM Collection * Leveragin PROs Data to Grow Your Practice * Discussion with Q&A |
| 11:45 AM - 12:30 PM | The Contemporary Hip & Knee Practice: What Models are Desirable, and What Are Fellows & Young Surgeons Looking For? Panel discussion on recruiting surgeons as a team leader, determining what young and experienced surgeons are looking for, maintaining a happy workforce, and ultimately utilizing your team to shape the practice into one you love. |
| 12:30 PM - 12:35 PM | Closing Remarks |
| 12:35 PM | Adjourn |

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